

ARE 1110**Population, Food, and the Environment**

Instructor: Staff

MW 12:20-1:10 RH 201

Discussion 1: Th 1:00-1:50 Jons229

Discussion 2: Th 2:00-2:50 Jons 229

The role of agriculture in the growth and development of societies throughout the world. Economic and social problems of food and fiber needs and production in the developing and the advanced societies.

ARE 1150 / SARE 450**Principles of Agricultural and Resource Economics**

Instructor: Staff

MW 1:25-2:40 Young 100

An introduction to agricultural economics, the role of agriculture in today's United States economic system, and relationships that regulate the entire economic environment.

ARE 3150**Applied Resource Economics**

Instructor: Staff

TuTh 9:30-10:45 RH 201

Applications of intermediate level microeconomic theory to problems and policy issues in agriculture, natural resources, and the environment. Topics include supply, demand, market equilibrium, consumer and producer behavior, perfect and imperfect competition, externalities, common property resources, public goods, and welfare economics. Emphasis will be placed on using the theory in computational exercises.

ARE 3210 / SARE 460**Essentials of Accounting and Business**

Instructor: J. Bonelli

TuTh 3:30-4:45 Aust 110

An analysis of basic business principles, fundamentals and concepts for agribusiness entrepreneurs.

ARE 3215**Business Management**

Instructor: Staff

TuTh 5:00-6:15 Jons 229

Analysis of marketing, management, and financial decision-making tools in agribusiness.

ARE 3221**Business Strategies and Policy in Food Industries**

Instructor: Yizao Liu

MW 3:30-4:45 Young 132

Market structure and business strategies of firms, including pricing, advertising, entry and new products. Analysis of mergers and other antitrust issues from a public as well as firm perspective. Case studies of actual events.

ARE 3222**Marketing and Consumer Behavior**

Instructor: A. Rabinowitz

MWF 10:10-11:00 Jons 229

Principles of marketing and determinants of consumer choices. Particular attention to demographic economic factors and to changing concerns regarding health and food safety.

ARE 3434**Environmental and Resource Policy**

Instructor: Staff

TuTh 12:30-1:45 Young 327

Economic and policy aspects of natural resource use and environmental quality issues. Designed for students with diverse departmental affiliations.

ARE 3440W**Writing in Environmental and Resource Policy****One credit writing intensive class**

Instructor: Staff

Section 1 Tu 8:30-9:20 RH 101

Section 2 Th 8:30-9:20 RH 101

corequisite: ARE 3434

A one-credit writing intensive class integrated with course context in ARE 3434.

ARE 4217**Business Finance in Food & Resource Industries**

Instructor: Staff

TuTh 11:00 – 12:15 Young 132

Analysis of financial statements, credit, risk, and investment decision-making.

ARE 4279**International Commodity Trade**

Instructor: R. Dunn

MWF 9:05-9:55 Young 327

The basic principles of international commodity trade and market institutions. Applications to current problems of international commodity trade and policy.

ARE 4438**Valuing the Environment**

Instructor: S. Swallow

MW 1:25-2:40 Young 132

Conceptual and practical understanding of main methods used to evaluate economic benefits of environmental protection and damages from degradation. Methods include: change in productivity, hedonic pricing, travel cost method, contingent valuation, defensive expenditures, replacement costs, and cost-of-illness. Topics covered include: recreation, soil-erosion, energy, forestry, hazardous waste, air pollution, deforestation, wetlands, wildlife, biodiversity, noise, visibility, water and water pollution.

ARE 4444**Economics of Energy and the Environment**

Instructor: F. Shah

TuTh 2:00-3:15 WITE 209

Economics of energy issues with special reference to impacts on local, regional, and global environmental quality, energy markets and regulatory policies. Environmental and economic implications of developing alternative sources of energy. Conservation policies in relation to transportation, industry, and residential energy use.

Why Major in Resource Economics at UConn?

- **The flexibility of the program** allows students to go through either a structured curriculum or, with the assistance of the faculty, to create one to meet individual career goals.

- **The rewarding career opportunities** available to graduates include managerial and policy analyst positions in corporations, government, nonprofit organizations or operating their own businesses. Recent graduates are employed in leadership positions throughout Connecticut and the Northeast at institutions such as Merrill Lynch, the Connecticut Farm Bureau, and Traveler's Insurance Company. Some graduates pursue further academic training such as graduate school or Law school.

- **Individual attention** is provided through small-class settings and personalized advising. Students get the best of both worlds: individual attention while having access to the resources of a major university. An exceptionally high quality program, courses are taught by a distinguished faculty (all PhDs) with a long standing academic tradition of excellence in teaching, research, and public service.



The Resource Economics major applies analytical and decision-making skills to problems of production and distribution of food products and the management of natural resources and the environment,. This major places a high priority on program flexibility and individualized attention. In addition to meeting the general education requirements of the University of Connecticut and the College of Agriculture, Health and Natural Resources, students majoring in Resource Economics are expected to take a common core of courses.

All Resource Economics majors must pass ARE 1150 or ECON 1200 or ECON 1201; and ARE 3150. These courses may also fulfill the general education requirements of the University. In order to fulfill the writing for the major requirement, all Resource Economics majors must pass one of the following: ARE 3261W or ARE 3440W.

Areas of Concentration:

- Marketing & Business Management
- Environmental Economics and Policy
- International Development

Minors:

- Agribusiness Management
- Environmental Economics & Policy
- Equine Business Management

For More Information:

Visit us at:

Dept. of Agricultural & Resource Economics

www.are.uconn.edu

or e-mail at:

[\(ResourceEconomics@uconn.edu\)](mailto:ResourceEconomics@uconn.edu)



Department of Agricultural & Resource Economics

FALL 2015 Undergraduate Courses