

# University of Connecticut, College of Agriculture, Health and Natural Resources

## Plan of Study for Minor in Business Management and Marketing

Name of Student: \_\_\_\_\_ Major: \_\_\_\_\_  
 Student ID: \_\_\_\_\_ Month & Year of Anticipated Graduation: \_\_\_\_\_  
 Cell Phone Number: \_\_\_\_\_ Email Address: \_\_\_\_\_@uconn.edu

**CATALOG STATEMENT:** The minor in Business Management and Marketing will provide an overview of marketing, management, and financial principles and concepts in applied business and economics. Analytical and applied decision-making skills are emphasized. This minor is not open to Applied and Resource Economics majors who are concentrating in Business Management and Marketing.

**REQUIREMENTS: All students are required to complete 15 credits from the following courses.**

<i>Core Courses (at least 9 total credits from courses below):</i>		<b>Credits</b>	<b>Semester/Year</b>	<b>Grade</b>
ARE 2210	Essentials of Accounting and Business	3	_____	_____
ARE 2215	Business Management	3	_____	_____
ARE 3221	Managerial Economics & Business Strategies	3	_____	_____
ARE 3222	Marketing & Consumer Behavior	3	_____	_____
ARE 3223	Business Organizations & Labor Markets	3	_____	_____

<i>Elective Courses (at most 6 total credits from courses below):</i>		<b>Credits</b>	<b>Semester/Year</b>	<b>Grade</b>
ARE 2260	Food Policy	3	_____	_____
ARE 2464	Measuring Impact of Programs that Raise Human Well-being	3	_____	_____
ARE 3225	Price Analysis and Futures Trading	3	_____	_____
ARE 3333	Computational Analysis in Applied Economics	3	_____	_____
ARE 4205	Market Planning & Survey Research in the Food Industry	3	_____	_____
ARE 4217	Business Finance & Investment Management	3	_____	_____
ARE 4279	International Commodity Trade	3	_____	_____
ARE 4476	International Trade & Policy	3	_____	_____

*One additional course if approved by minor advisor from the following (maximum 3 credits):*

ANSC 3452	Horse Breeding Farm Management	3	_____	_____
ANSC 4662W	Dairy Herd Management	3	_____	_____
ARE 4999	Independent Study	1-6	_____	_____
ECON 2411	Money & Banking	3	_____	_____
SPSS 3540	Garden Center Management	3	_____	_____

*\*NOTE: ARE 1150 may be required for some 2000-level or above ARE courses. Other courses may have prerequisites.*

- Students must earn a grade of "C" (2.0) or higher in each individual course listed above.
- Students must earn a combined grade point average of 2.5 or higher for all courses listed above.
- Minor not available to Applied and Resource Economics majors who are concentrating in Business Management and Marketing.
- Students must complete all requirements for a baccalaureate degree. Once the minor has been declared, it will appear on the student's transcript.

**MINOR ADVISOR:** For more information on the minor, approval signature to declare the minor, or approval signature on the final Plan of Study for the minor, please contact Dr. Emma Bojinova at [emma.bojinova@uconn.edu](mailto:emma.bojinova@uconn.edu) or 860-486-2838.

**DECLARATION PROCEDURES:** Students who wish to declare the minor prior to graduation must obtain the minor advisor's signature below and submit this form to the CAHNR Academic Programs Office (Young 206). Students may also choose to declare the minor when they submit this form as their final Plan of Study to the Registrar after having completed and/or enrolled in all of the required courses for the minor. Students can also add a minor electronically by visiting [ppc.uconn.edu](http://ppc.uconn.edu)

**FINAL PLAN PROCEDURES:** Students who plan to graduate with a minor in Business Management and Marketing must complete the requirements as outlined above and submit a copy of this form to the Registrar along with their final Plan of Study for their major or submit a final plan of study through [Student Admin](#).

**APPROVAL:** Please check the appropriate box/es below:

- Declaration: Student has discussed minor requirements with minor advisor.
- Final Plan: Student has met with advisor and confirmed that all requirements for this minor have been completed, or will be completed, in order to be eligible for a minor in Business Management and Marketing upon graduation.

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Minor Advisor Signature

\_\_\_\_\_  
Date